

LIMATA LDI - Annual Service Proposal (FY 2024)



X1300



Customer Advanced Circuitry International (ACI)
Quotation date 2024-02-02
System X1300_XXL (Hitchfeed)
Service Period 01 Mar 2024 - 28 Feb 2025 (12 months)

3424 Howell St
 Duluth, GA 30096
 United States

Scope of Work (SOW)	Mar - May 24	Jun - Aug 24	Sep - Nov24	Dec 24 - Feb 25	LIMATA LDI Annual Service for (X1300) 12mo	
	3 mo	3 mo	3 mo	3 mo	12 mo	Price USD
Detailed on-site PM schedule to be discussed (2 visits per year / 2-3 days ea)						
1. Preventive maintenance services (on-site services) or unplanned maintenance					5,0 Days	\$ 5.750
1.1. Bi-annual review/verification of optics and imaging quality					included	
1.2. Bi-annual review/verification of laser spots and imaging quality					included	
1.3. Bi-annual review/verification of all mechanical and electrical machine comp.					included	
1.4. Bi-annual on-site support for new PCB applications and direct imaging tasks					included	
1.5. Bi-annual staff and operator trainings					included	
1.6. Travel and accomodation					at costs	
2. Permanent Remote Support (Hardware and Software)	included	included	included	included	included	
2.1. Mon - Fri / Remote and hotline support (LIMATA Ismaning / US local)	(10h/5d)	(10h/5d)	(10h/5d)	(10h/5d)	(10h/5d)	
2.2. Max. Response time (6h)						
3. Permanent remote application support	included	included	included	included	included	\$ 10.500
3.1. Application support SW - HW (NPI - New product introductions)						
4. On-site response time	included	included	included	included	included	
4.1. within 48h	(within 48h)	(within 48h)	(within 48h)	(within 48h)	(within 48h)	
5. Software Updates and Upgrades /	included	included	included	included	included	
5.1. PathX software updates and upgrades						\$ 1.500
5.2. Software Upgrades (New Software Feature Releases)						
6. Emergency spare part shipments / dedicated spare part stock	included	included	included	included	included	
6.1. Preparation of spare part shipments / ex-Limata Ismaning or from US	(within 48h)	(within 48h)	(within 48h)	(within 48h)	(within 48h)	\$ 1.000
6.1. Including consumables / wear and tear parts						
7. Spare part discounts	included	included	included	included	included	
7.1. Guaranteed discount on spares and HW upgrades: -10%	-10%	-10%	-10%	-10%	-10%	
Total 12 Mo Service Package (X1300) - 2024	\$ 4.688	\$ 4.688	\$ 4.688	\$ 4.688	12mo	\$ 18.750

Item	Service support description	Mar - May 24	Jun - Aug 24	Sep - Nov24	Dec 24 - Feb 25	LIMATA LDI Annual Service for (X1300) 12mo	
						Service Days / Duration	Price EA (USD)
Detailed on-site PM schedule to be discussed (2 visits per year / 2 days ea)							
1.1. On-site maintenance service (2 visit per year / @2 days ea)	Reduced daily service fee (8h / Day) / 2 visits per year (2 days per visit)					5,0	\$ 5.750
	1 LDI System (X1200)						
	1 LIMATA Service-Engineer						
1.2. Travel and accomodation						at costs	at costs
1	Subtotal PM on-site services	\$ 1.438	\$ 1.438	\$ 1.438	\$ 1.438	5,0	\$ 5.750
2. Permanent Remote Support (Hardware and Software)		included	included	included	included		
3. Permanent remote application support		included	included	included	included		
4. On-site response time		included	included	included	included		
5. Software Updates and Upgrades /		included	included	included	included		\$ 13.000
7. Emergency spare part shipments / dedicated spare part stock		included	included	included	included		
7. Spare part discounts		included	included	included	included		
2-7	Other service package modules	\$ 3.250	\$ 3.250	\$ 3.250	\$ 3.250	12 Months	\$ 13.000
Total (1-7)	12 Mo Service Package (X1300) - 2024	\$ 4.688	\$ 4.688	\$ 4.688	\$ 4.688	12mo	\$ 18.750

Payment	Option 1: 4x quarterly invoices and payments (14 days net)	Option 2: 1x annual upfront payment (14 days net)
	12mo Service Package	12mo Service Package
	Invoice date / amount	Annual Service Fee upfront
	Annual Service Fee payable on a quarterly basis /	Annual Service Fee upfront
	invoicing at the end of each quarter (14 days net)	Applicable discount (%)
		Annual Service Fee upfront
	05/31/2024 08/31/2024 11/30/2024 02/28/2025	03/01/2024
	\$ 4.688 \$ 4.688 \$ 4.688 \$ 4.688	\$ 18.750
		\$ -950
		\$ 17.800
		\$ 17.800

Purchase order instructions

Seller Limata GmbH
 Street Gutenbergstrasse 4
 City Ismaning (near Munich)
 State, Zip Germany, D-85737
 Phone +49 89 21 90 91 13 - 0
 Email marc.sperschneider@limata.de
info@limata.de

Ismaning/Munich 02.02.24

Marc Sperschneider
 Managing Director